

EXHIBITOR INFORMATION & CONTRACT

PLEASE COMPLETE AND RETURN PAGES 2-6

Bangor Consumer Travel & Adventure Expo
April 1,2 & 3 - 2011

BOOTH PACKAGE INCLUDES:

Each 8' X 10' Booth Package Includes: Pipe and drape • (1) white draped table • (2) chairs • power drop • 7" h x 48" w company identification sign ► Promotion: • Web listings/links and Show-only discounts and giveaways from exhibitors (This is how you attract customers!) listed on Travel Expo website. Company name and location listed in the "show magazine/guide". • (10) Complimentary expo-only attendee passes • Complimentary access to exhibitors only lounge with private restrooms, coffee and pastries in the a.m. and water all day • Opening night reception for exhibitors, press, invited guests and VIPS • Complimentary champagne reception on day 2 for exhibitors only • Extensive pre show advertising.

SEE SEPARATE PAGE ON THE WEB SITE TO REGISTER FOR OTHER PROMOTIONAL OPPORTUNIES.

REGISTRATION CONTRACT*

***THIS AND THE FOLLOWING PAGES MUST BE DOWNLOADED COMPLETED AND RETURNED WITH A 50% DEPOSIT.**

Your Organization Description on Show website:

Please provide approximately 25* words describing what your organization does. This information will be listed with your company in the exhibitor list. (*We reserve the right to edit the information to meet the 25-word maximum.)

SHOW SPECIALS & GIVEAWAYS

Please provide approximately 30 words describing any special deals or promotions your organization will be offering in conjunction with the Show. Please remember these promotions are what bring people to your booth.

PAYMENT

We accept personal/business checks we do not accept credit or debit cards due to our concern for your personal security.

This Exhibit Space & Services Contract must be completed and sent to Show Management. Please keep a copy of the original signed contract. **Final payments are due by November 12, 2010 to receive the discount (this requirement may be waived at the discretion of management).** Final payments received after November 12, 2010 will be for the full price - \$600. Contracts received after December 31, 2010 — Full Payment is due upon receipt of contract if space is available.

• TERMS AND CONDITIONS

1. Management and Exhibitor. The term "Show Management" as used herein shall define the personnel, its agents and event partners, including but not limited to First Light Shows LLC. The term "Exhibitor" shall define the company and its personnel and agents selecting to participate in the exposition. Once Exhibitor has executed this agreement by means of a signature, all terms shall become binding.

2. Assignment and Location of Exhibits: The Exposition will be held at the location indicated on the previous contract page. Location assignments will be made solely at the discretion of show management and within reasonable time after receipt of this application. All measurements and exhibit space layouts shown on the floor plan are as accurate as possible, but Show Management reserves the right to make such modifications and change exhibit space assignments as may be necessary to adjust the floor plan at any time to meet the needs of Show Management, exhibitors and the exhibits.

3. Payment Policy: This Exhibit Space & Services Contract must be completed and sent to Show Management with a **50% deposit. Final payments are due by November 12, 2010 to receive the discount.** Final payments received after November 12, 2010 will be for the full price - \$600. Final payments are due by December 31, 2010. Contracts received on or after December 31, 2010— FULL PAYMENT of the total fee is due immediately upon signing the Exhibit Space & Services Contract. . Please keep a copy of the original signed contract.

4. Cancellation Policy: (a) In the event the Exhibitor cancels all or part of the exhibit space contracted for herein, the Exhibitor must do so in writing, by certified mail, and will be obligated to pay the following amounts: for cancellations received after March 1, 2011, 100% of the exhibit space fees are due. (b) If exhibit space is not occupied by the Exhibitor by the opening time of the Exhibition, Exhibitor shall be deemed to have canceled the exhibit space contracted for and Show Management shall have the right to use such space as it deems appropriate and the Exhibitor shall pay all amounts which would have been due, upon the terms of subparagraph (a) above, if Exhibitor had canceled this contract as of such date. (c) If the Exhibitor does not make full payment when due upon the terms of this contract, Show Management may terminate this contract and the Exhibitor shall be responsible for payment to Show Management of all amounts which would have been due, under the terms of subparagraph (a) above, if the Exhibitor had canceled this contract as of

the date of such default. (a) Above, the Exhibitor shall be responsible for payment of the total exhibit space rental fee if the Exhibition is canceled, delayed or relocated, in whole or in part, as a result of strike, civil disorder, acts of war, acts of God, or any other cause of any kind whatsoever, not within Show Management's control. If for any reason, due to fault of its own, First Light Shows LLC, and provided Exhibitor is not in default of this Contract, First Light Shows LLC shall refund to the Exhibitor all exhibit space fees paid to date under this Contract by Exhibitor. Show Management reserves the right to reject or to revoke the acceptance of any Exhibitor at any time in its sole discretion.

5. Use of Exhibits: Height regulations for 8' x 10' booths are 8' high on the back wall and 8' high on the sidewalls, extending no further than 4' from the back wall. Beyond 4' from back wall, maximum height of a sidewall is no more than 4'. All demonstrations or other promotional activities must be confined to the limits of the exhibit space. Sufficient space must be provided within the exhibit space for the comfort and safety of persons watching demonstrations and other promotional activities. (a) Except in certain limited circumstances involving parent corporations, their wholly owned subsidiaries, and sister corporations, when approved in writing in advance by Show Management, Exhibitor shall not assign, sublet or share the space allotted. (b) Any firm or organization not assigned exhibit space will be not permitted to solicit business within the exhibit area. (c) Permission to hang signs or erect exhibit spaces higher than 8 feet must first be obtained in writing from Show Management, which will confirm the available height for specific exhibit locations. (d) No portion of any exhibit space sign or carpeting may extend over or beyond assigned floor space. Interference with the light and space of other exhibitors is prohibited. Booths and aisles must be kept clear for safe access throughout show hours (e) Display material exposing an unfinished surface to neighboring exhibit spaces is not permitted and must be finished at the Exhibitor's expense. (f) Show Management reserves the right to restrict exhibits which, because of noise, method of operation, materials or for any other reason become objectionable, and also to prohibit or to remove any exhibit which, in the sole opinion of Show Management, may detract from the general character of the Exhibition as a whole, or consists of products or services inconsistent with the purpose of the Exhibition. In the event of such restriction or removal, Show Management shall not be liable for any refunds or other exhibit expenses. (g) The use of sound systems is permissible, provided that they are not audible more than 3 feet into the aisle or into neighboring exhibit spaces, and that the sound is directed into the Exhibitor's exhibit space or vertically. Show Management shall have absolute control over the implementation of this regulation, the intent of which is that sound system shall not be audibly objectionable to neighboring Exhibitors. (h) Exhibitor is solely responsible for obtaining the necessary licenses for all usage of music or video. (i) Exhibitor is responsible to allocate staff to supervise and manage their booth. Booths must be staffed at all times during open Expo hours. (j) Exhibitors cannot begin to break down their exhibits prior to the close of the show.

6. Liability and Insurance: Show Management, The City of Bangor their agents and employees, shall not be responsible for any loss, theft, or damage to the property of the Exhibitor, his employees or representatives. Furthermore, Show Management, The City of Bangor, their agents and employees shall not be responsible for any damage, illness or injury to Exhibitor personnel, agents or attendees. Exhibitor shall indemnify and hold harmless Show Management, The City of Bangor from all liability which might ensue from any cause whatsoever, including attorney's fees. Exhibitor agrees to maintain adequate insurance to fully protect Show Management, The City of Bangor, its co-sponsors, contractors from any and all claims which may arise in connection with the installation, operation and dismantling of the Exhibitor's display. Exhibitor will be required to pay for any damage caused by its employees or agents. Exhibitor must carry insurance naming First Light Shows LLC, and The City of Bangor as additional insured's on a policy containing no

less than \$1 million for bodily injury, property damage and /or loss sustained in any one occurrence. Exhibitor must also carry vehicle liability insurance for any vehicle that is carried onto the facility premises.

7. Security and Insurance: Show Management provides perimeter guard services during show hours as required by law. Security for all Exhibitor equipment, materials and personnel remains the responsibility of the individual Exhibitor. Exhibitors should retain adequate coverage for theft, damage or any loss. Exhibitors are required to have liability insurance. Exhibitors are encouraged to have guards and insurance at their own expense. Exhibitor agrees to waive its right to subrogation against Show Management, its officers, directors and employees.

8. Care of Building and Equipment: Exhibitors or agents must not injure or deface the walls or floors of the building, the exhibit spaces, or the equipment of the exhibit spaces. When such damages appear, the Exhibitor is liable to the owner of the property so damaged. All materials used in decoration must be flameproof, electrical wiring must conform with the National Electric Code Safety rules and all other applicable rules, regulations, fire laws, electrical codes and other laws of the city in which the exhibition is located, and of any other governmental authority maintaining jurisdiction over the said exposition facility, which affect the installation, conduct and dissemble of the exhibit. Combustible materials or explosives are not permitted in the Exhibit Hall. The Exhibitor shall also comply with all reasonable requests of officials of the Exhibit Hall and Show Management with respect to the installation, conduct, and disassembly of its exhibit.

9. Compliance. Exhibitor assumes all responsibility for compliance with federal and local codes and all laws related to public safety, as well as facility regulations. Exhibitor is responsible to meet all requirements of the American with Disabilities Act. Wiring and decorating materials must all conform to local codes and fire regulations. Exhibitor assumes the responsibility to ascertain that all such codes and laws have been met, including issues related to facility services. Exhibitor is solely responsible to obtain all necessary permits and tax forms, including submitting any taxes or fees required by local, state or federal authorities.

10. Email Privacy Policy: If you received a mailing from us, (a) your email address is either listed with us as someone who has expressly shared this address for the purpose of receiving information in the future ("opt-in"), or (b) you have registered or purchased or otherwise have an existing relationship with us. We respect your time and attention by controlling the frequency of our mailings. We use security measures to protect against the loss, misuse and alteration of data used by our system. We will never share, sell, or rent individual personal information with anyone without your advance permission or unless ordered by a court of law. Information submitted to us is only available to employees managing this information for purposes of contacting you or sending you emails based on your request for information and to contracted service providers for purposes of providing services relating to our communications with you. Each email sent contains an easy, automated way for you to cease receiving email from us. If you wish to do this, simply follow the instructions at the end of any email. If you have received unwanted, unsolicited emails sent via this system or purporting to be sent via this system, please forward a copy of that email with your comments to info@firstlightshows.com.

11. Miscellaneous: Each Exhibitor, for itself and its employees, agrees to abide by this agreement and any amendment thereto, and cannot be assigned without the prior written

consent of show management. Exhibitor further acknowledges that Show Management reserves the right to reject, eject or prohibit any exhibit in whole or in part, or any Exhibitor or his representatives, without giving cause. If any provision of this Contract is held invalid or unenforceable under applicable law, such provision shall be ineffective, without invalidating the remaining provisions hereof. Although Show Management and Exhibitor each do business in various state jurisdictions, this contract shall be governed, construed and enforced in accordance with the laws of the State of Maine and its courts. In the event that it shall be necessary for Show Management to bring suit to enforce any or its rights hereunder, Show Management shall be entitled to recover all costs of such suits including reasonable attorney's fees.

CONTRACT AGREEMENT

By completing this Exhibitor Contract, Exhibitor agrees to the Cancellation Policy along with the Terms & Conditions above, all of which constitute a part of the Contract. The individual completing this Contract represents and warrants that he/she is duly authorized to execute this binding Contract on behalf of named Exhibitor. Bangor Consumer Travel Expo Exhibitor Booth Contract is a binding agreement with named Company and First Light Shows LLC.

ALL EXHIBITORS MUST SHOW PROOF OF INSURANCE BEFORE SHOW SET-UP.

Signature

Date MM / ____DD / ____YYYY _____

Full Name (Printed)

Title

***THIS CONTRCT MUST BE DOWNLOADED, COMPLETED AND RETURNED.**

MAIL TO:
FIRST LIGHT SHOWS LLC
73 FOSTER LANE
DENNYVILLE, ME 04628

QUESTIONS?
info@firstlightshows.com
207-214-9874